

# HOW THE DMV'S COMPOST LEADER MANAGES SOURCE SEPARATION

Dan Israel May 2022







# WHERE WE SERVE





The United States generated over **103 million tons** of food waste in 2018.

Closer to home,
the greater Washington, D.C. Metro area
generates over 700,000 tons
of food waste annually

Source: US EPA, BioCycle



# **SOME KEY FACTS**

Over 7,000 customers

7.5M pounds of food scraps diverted in 2021

- ♦ 18 trucks
- Growing 50% year-over-year
- Raised \$5.5M last month to accelerate our growth





# **SOME OF OUR CUSTOMERS**

**COMMERCIAL** 

# **Brookfield Properties**







### **GOVERNMENT**











## **RETAIL**











## **EDUCATION & NON-PROFIT**





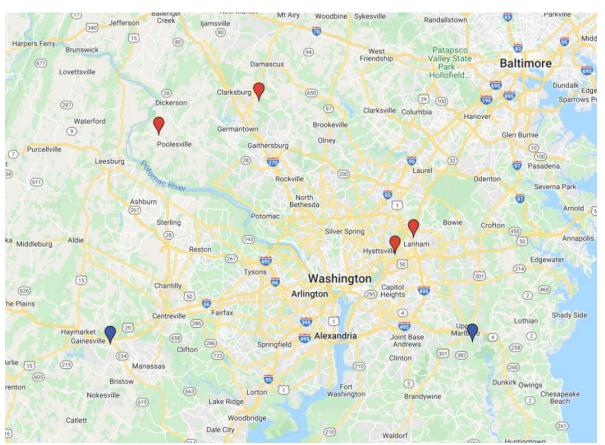








# WHERE WE COMPOST





# **COMPOST OUTPOST®**

- An innovative and scalable aerated composting facility made largely from recycled materials
- Allows us to deploy new composting capacity quickly in locations that are lacking it today
- Creates a closed loop for food waste within a community, returning organic matter and nutrients to the local soil
- Reduces GHG emissions from hauling food waste to the area's two large organic waste composting facilities





# **SOURCE SEPARATION STRATEGIES**

1 Education

2 Driver Assisted

At the Facility



# **EDUCATION**



Published by Sara Mack 0 · March 11 · 3

When we receive unique compostable items like these coffee pods, the BPI certification label helps us to be confident that they're ready for the compost pile.

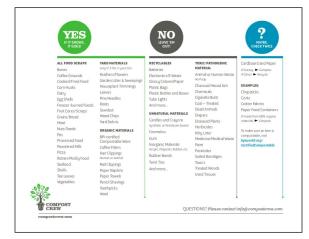
Unfortunately, it's not always that easy. Trying to figure out which products are truly compostable as a consumer can be tricky – especially when it comes to compostable plastics.

We broke down everything you need to know about compostable plastics in our most recent blog post. ... **See more** 



COMPOSTCREW.COM

Compostable Plastic Consumer Guide - Compost Crew - good to grow

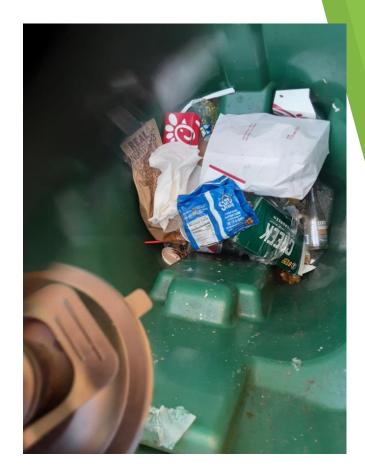






# **DRIVER ASSISTED**







# AT THE FACILITY



# **QUESTIONS?**

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